

IFM Distributor Profile – A.J.WHOLESALE PRODUCE. INC

Contact Information

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www.ajwholesaleproduce.com

Product

Cabbage, cucumbers, peppers, cherry tomatoes, red leaf, Boston lettuce, green peas, English peas, zucchini, golden zucchini, kohlrabi, beets, snap peas

What Buyers Need to Know

- Delivery Region: Wisconsin, UP Michigan
- Minimum purchasing requirement? Yes
- Wisconsin local foods program? Yes
- Traceability: To the farm of production
- Will you find local products for customers that you do not currently carry? Yes
- How do you define local? Produce grown in Wisconsin
- Do you have point-of-purchase materials about your local producers for customers to use? No
- Standard packaging: Yes
- Produce grading standards: USDA Grade 1
- Billing: Net-30, credit, check
- Liability insurance: \$1M + \$4M Umbrella
- Food safety: All farms have a written food safety plan

What Sellers Need to Know

- Minimum requirement to sell: None
- On-farm storage requirements: None
- Standard packaging: Yes
- Produce grading standards: USDA Grade 1
- Billing process for growers: Net 14
- Delivery Requirements: On farm pick up available, farmers meet at central hub
- Advance notice given: 3 days
- Contracts: Discuss with Rosemarie and Jamie



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OFFICE: (920) 457-0880 • FAX: (920) 457-0971

A. J. Wholesale Produce is and always will be devoted to Wisconsin growers...

Dating back four generations we have developed many lasting relationships with Wisconsin produce growers. Not just working relationships, but bonds that have truly become our extended family. This network of farmers share our passion and commitment for providing the finest locally grown produce which has been passed from one family member to the next.

This passion extends to our customers by allowing A.J. Wholesale Produce Inc. to supply the freshest fruit, vegetables, herbs, and dairy products. We are dedicated to your satisfaction and therefore have our quality assurance department carefully hand select the produce to ensure that only the finest quality goes to our customers. This hand selection and specialized packaging is our attribute and pledge of excellence that is distinctive from other wholesale produce companies.

DRIED FRUITS

BEANS & LENTILS

DAIRY & CHEESE PRODUCTS

HERBS & SPICES

MUSHROOMS

NOODLES & BASES

NUTS & SEEDS

SPROUTS

PASTA

RICE



VEGETABLES

FRUIT

WEBSITE: www.ajwholesaleproduce.com

Celebrating a Century of Family Tradition...

A.J. Wholesale Produce Inc.

The history of our family business dates back to 1893 when my Great Grandfather Francesco (Mauro) a fisherman from St. Agatha, Sicily came to the United States of America. Living with relatives in Milwaukee, Wisconsin he peddled produce so he could make enough to bring his family to America from Sicily. In 1896 my grandfather, Anton Jannaro, along with his mother, and two brothers, were then able to come to America. Anton who at a young age helped distribute produce with his father, eventually built our current warehouse located in Sheboygan, Wisconsin. His company was the first wholesale produce company, to own the largest refrigerated vehicles for transporting goods throughout the state.

My father Tony Zingale was born in Cleveland, Ohio. He learned the retail trade from his father, Frank Zingale, a well established retailer who owned and operated eight stores in the Cleveland area. After moving to Wisconsin in 1948, my father married my mother Ann Jannaro and worked for her father Anton Jannaro learning the wholesale produce trade until 1960 when my father together with my mother opened their own wholesale produce business in Milwaukee, Wisconsin.

As the tradition continues, I Rosemarie Zingale, proudly established my own business in 1989, after having learned the trade from my father. My husband Jimmie and I are the fourth generation of the Jannaro-Zingale Legacy with over twenty years of wholesale distribution and retail experience throughout Sheboygan, Milwaukee, and Wisconsin, expanding into Michigan, and have remained in our expanded Sheboygan facility built by my grandfather, Anton Jannaro in 1913.

Our values, dedication, loyalty, and commitment to our customers, are derived from tradition originating with my grandfather, Anton Jannaro. A tradition that was learned from practice, customs, or stories that were memorized and passed down from generation to generation, originally without the need for a writing system. Although our era is constantly changing with increased technology and resources, we have one asset that is unsurpassed, family tradition.

A. J. Wholesale Produce Inc., supplies the freshest fruit, vegetables, herbs, and dairy products. As many farmers also value and exist through tradition, we have developed a business relationship built from history, allowing us a unique ability to acquire quality products unavailable in a larger commercial market. We are dedicated to customer satisfaction and therefore have our quality assurance department carefully hand select the produce to ensure that only the finest quality goes to our customers. Our hand selection and specialized packaging is our attribute and pledge of excellence that is distinctive from other wholesale produce companies.

Quality Focused • Customer Centered • Traditionally Inspired