

IFM Distributor Profile –Testa Produce



Company Overview

For over 100 years Testa Produce has been committed to Midwest farmers. The strength Testa offers our local growers is ease of distribution and a professional marketing platform for their farm product. This platform makes it easier for them to remain on their farm, doing what they do best, and for you as the buyer to access these products with the ease of modern technology. Testa Produce has established deep-rooted relationships with our local farmers to ensure you receive the freshest, best tasting local produce available.

Contact Information

Robin Nicolaus

Account Executive - Local/Sustainable Programs Coordinator

Testa Produce, Inc. 4555 S. Racine Avenue Chicago, IL 60609

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Product Availability

Please refer to our website for local produce and non-produce items:

<http://www.testaproduce.com/produce.cfm?type=Local ProduceList>

<http://www.testaproduce.com/produce.cfm?type=Local Non-Produce List>

What Buyers Need to Know

- Deliver throughout Wisconsin and Illinois
- Minimum purchasing requirement: 10 cases
- We have a Wisconsin local foods program
- Traceability to the farm of production
- Will find local products for customers that we do not currently carry
- Define local as grown in Wisconsin, Illinois, or Michigan. Will honor specific location requests
- We have point-of-purchase materials about local producers for customers to use
- We use standard packaging
- Produce grading standards are USDA Grade 1 or 2
- Billing: Net-21, credit, check
- Liability insurance: \$10M
- Food safety: All farmers are GAP Certified

What Sellers Need to Know

- No minimum requirement to sell
- Certifications required: GAP
- On-farm storage requirements: None
- Liability insurance requirements: \$1M
- Standard packaging: Yes
- Produce grading standards: USDA Grade 1 or 2
- Billing process for growers: Net 21 days
- Delivery Requirements: On-farm pickup available if within delivery region
- Advance notice given: At least 3 days
- Contracts: Case by case