

## IFM Distributor Profile: Sysco Baraboo



### Company Overview

With our Hometown Harvest Program, Sysco recognizes the challenges of small farm operations in producing enough volume to supply the growing demand. This innovative program brings independent, local farmers together to achieve and meet the demands of foodservice operators.

### Contact Information

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### Product Availability

Local produce and value added products. See next page for a map of Wisconsin companies that Sysco Baraboo purchases from. Here is a piece of the weekly list of local produce offerings sent to customers:

Item Description	Pack	SUPC	Date Available	County	Stocked
APPLES, Honeycrisp	40#	7953383	DONE		
APPLE, Sliced	5/2#	1915990	NOW	Richland	X
Apple, Sliced w/caramel	35/4oz	6316814	NOW	Richland	X
BEAN, Green	Bushel	1007897	DONE	Iowa cnty	
BROCCOLI	20#	7805047	DONE	Racine	
CILANTRO	30ct	1008689	DONE	Iowa cnty	
CORN, Sweet Bicolor	48ct	6915979	DONE	Jefferson	
HERB, Parsley	60ct	1048412	DONE	Iowa cnty	
Sprout, Alfalfa	4#	1224823	NOW	Winnebago	X
Sprout, Bean	5#	1061555	NOW	Winnebago	X
Sprout, Radish	2/1#	4953156	NOW	Winnebago	X

### What Buyers Need to Know

- Delivery Region: Wisconsin, Northern Illinois and Eastern Iowa
- Minimum purchasing requirement? Yes. Negotiable
- Do you have a Wisconsin local foods program\*? Yes
- Are your products that are made and/or grown in Wisconsin identified as such on packaging? Yes
- Will you find local products for customers that you do not currently carry? Yes
- How do you define local? Produce grown in Wisconsin, Product with ingredients grown in Wisconsin, Processed in Wisconsin with Wisconsin ingredients, A Wisconsin owned company

### What Sellers Need to Know

- Minimum weekly quantities: Negotiable
- Certifications required: GAP, HACCP, Organic, Kosher
- On-farm storage requirements: Secured, Cold storage required for certain crops
- Liability insurance requirements: \$2M per occurrence, \$4M on products
- Packaging: Yes
- Produce grading standards: Dependent on Product
- Advance notice: Give producers at least 3 days
- Contracts: Case by case
- Billing process for growers: Generally 7-14 days on fresh product
- Delivery Requirements: Negotiable

DM/Ambrosia  
Cheese  
Cheese Bakery's  
aid Brakebush  
Campione Caragli  
Chris & Loris  
newerks Culinary  
ods Eggs American  
m Fillo Lay  
Kraut Great Lu  
offmaster J&S  
ery Jones  
Kickapoo  
Lakes La  
illin's Chee  
Park Chee  
Polar Ware  
co Redi Serve  
Schinner Racklinc  
OCI Supto Cheese  
Cheese Seneca  
innamon Sturro  
azy's Cheesecake  
TNT Pizza) Urban  
Coffee Vogel In  
pecialties Widmer



# LOCAL PARTNERS

