

## **IFM Distributor Profile – Scott's of Wisconsin**



### **Company Overview**

Weyauwega Star Dairy is a four generation Knaus family business which takes great pride in our cheese. Last year we added Scott's of Wisconsin cheese spreads to our list of product offerings. Our products are crafted from the finest ingredients and to exacting qualities that you'll taste in every bite.

### **Contact Information**

Jean Spataro, Sales Representative  
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(608) 837-8020, jeans@scottsofwi.com  
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### **Product**

Wisconsin dairy products

### **What Buyers Need to Know**

- Delivery Region: Midwest
- Minimum purchasing requirement? Yes 5 cases
- Do you have a Wisconsin local foods program? Yes, cheese and other dairy products are from Wisconsin dairies
- Are your products that are made and/or grown in Wisconsin identified as such on packaging? Yes
- Will you find local products for customers that you do not currently carry? Yes
- How do you define local? A Wisconsin owned company

### **What Sellers Need to Know**

- Minimum weekly quantities: No
- Certifications required: Use HACCP guidelines
- On-farm storage requirements: Cold storage required
- Liability insurance requirements: By request
- Packaging: Yes
- Produce grading standards: N/A
- Advance notice: 7-10 days
- Contracts: Case by case
- Billing process for growers: Net 15
- Delivery Requirements: FOB: Sun Prairie, WI